

# **Partnering To Meet Our 21st Century Energy Goals**

Ahwahnee Conference For Local  
Elected Officials

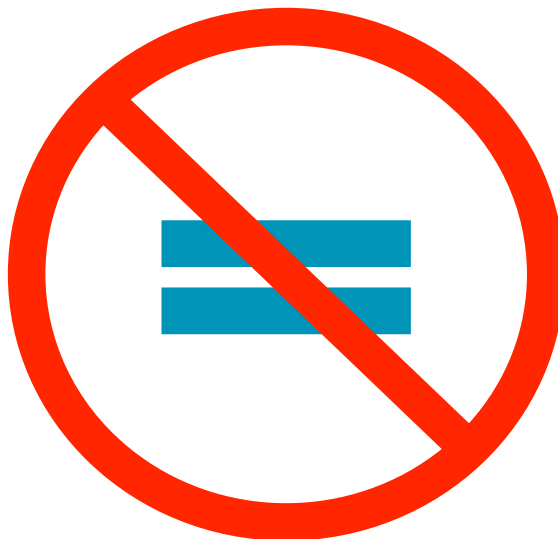
March 2013

# Presenters

- Cisco DeVries, President, Renewable Funding
- Howard Choy, General Manager, Los Angeles County Office of Sustainability
- Kerrie Romanow, Director of Environmental Services for the City of San Jose
- **Moderator:** Jillian Rich, Program Manager, Government and Community Partnerships, Pacific Gas and Electric Company (PG&E)



# “Decoupling”







# Local Government Partnerships



- 1) Retrofit local government buildings;
- 2) Promote utility energy efficiency programs; and,
- 3) Support for the California Long Term Energy Efficiency Strategic Plan.

<b>Local Government Partnership Budget 2013-2014 (All IOUs)</b>	<b>\$ 152 million</b>
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# On-Bill Financing

Zero interest financing program paid back through utility bills

For example:

Project cost	\$100,000
Energy efficiency rebates and/or incentives	\$25,000
Loan amount (remaining costs to be funded)	\$75,000
<b>Estimated monthly energy savings from retrofit</b>	<b>\$3,000</b>
Monthly loan installment billed on your utility bill	\$3,000
Simple payback period (loan amount divided by monthly payment amount)	25 months

The loan terms for the customer in this example would be \$3,000 per month for 25 months.

# Thank You!

Jillian Rich, Program Manager  
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