# Partnering To Meet Our 21st Century Energy Goals

Ahwahnee Conference For Local Elected Officials

March 2013

### Presenters

- Cisco DeVries, President, Renewable Funding
- Howard Choy, General Manager, Los Angeles County
  Office of Sustainability
- Kerrie Romanow, Director of Environmental Services for the City of San Jose
- Moderator: Jillian Rich, Program Manager, Government and Community Partnerships, Pacific Gas and Electric Company (PG&E)



### "Decoupling"





## PG&E Energy Efficiency **Portfolio**

LECTRO	C ACCOUNT DE	TAIL					
Service II		100000					
Rate Sch	edule: £1 TB Resk rys: 30 days	- The state of the	30		0	3	3
Serial .	Rotating 29 Outage Bilk	Meter #	Prior Meter Read	Current Meter Read	Difference	Meter Constant	Usage
Z	10	63L788	61,553	62,093	540	1	540 Kwh
Charg	es						
	01/01/2008 - 0					7033700	
	Electric Charges				96	\$90.95	
(2)	Baseline Quantity			245.00000 Kw			
	Baseline Usage 101-130% of Baseline			245.00000 Kwf	Committee and the committee of the commi		
				73.80000 Kwf			
	131-200% of 201-300% of			172.20000 Kwf 48.00000 Kwf	O 10 M D C C C C C C C C C C C C C C C C C C		
	Over 300% of	Section Section 1997		Committee of the Commit	O \$0.34878		
03	Net Charges	CALSC		S. DOODOO R. M.	0 30,34010		\$90.95
35							*****
		arge shown a on Page 2 of		following compone	ont(s). Please see		
		Generation				\$41.82	
	36	Transmissi				4.29	
		Distribution				31.91	
			ose Programs			6.15	>
			commissioning			0.15	
		DWR Bond				2.57	
		Ongoing CT	c t Recovery Amou			2.35 1.71	



## Local Government Partnerships





### **On-Bill Financing**

Zero interest financing program paid back through utility bills

#### For example:

Project cost	\$100,000
Energy efficiency rebates and/or incentives	\$25,000
Loan amount (remaining costs to be funded)	\$75,000
Estimated monthly energy savings from retrofit	\$3,000
Monthly loan installment billed on your utility bill	\$3,000
Simple payback period (loan amount divided by monthly payment amount)	25 months

The loan terms for the customer in this example would be \$3,000 per month for 25 months.

### **Thank You!**

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