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Member Agencies	Annual Bill Savings (\$/year)	Annual Energy Savings (kWh)
Encinitas	\$ 24,600	206,300
Escondido	\$ 40,000	341,800
Imperial Beach	\$ 7,300	56,700
La Mesa	\$ 35,900	123,600
Oceanside	\$ 105,800	890,400
San Marcos	\$ 40,500	335,400
Santee	\$ 92,600	307,400
Vista	\$ 51,200	464,700
1		

^{*}Zero-percent "on bill" loans from SDG&E can cover ALL upfront equipment and installation costs to City.



Continuing Efforts with Local Jurisdictions







• Energy planning (Commercial/res finance, EUC, permit streamlining...)



Training opportunities (T24, CEM, LEED, etc.)



Beacon Award applications



Funding and resource opportunities



Performance monitoring & updates



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Lessons Learned

- Gain buy-in for energy program
 - Outreach to planning directors, public works directors, city managers, Electeds, and own staff
- Flexible timelines for each city
 - Need to document/streamline more
- Ensure regular communication with City, utility and subcontractors
- Determine appropriate staffing level to meet needs of local governments
- Expand project mgt assistance

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17



