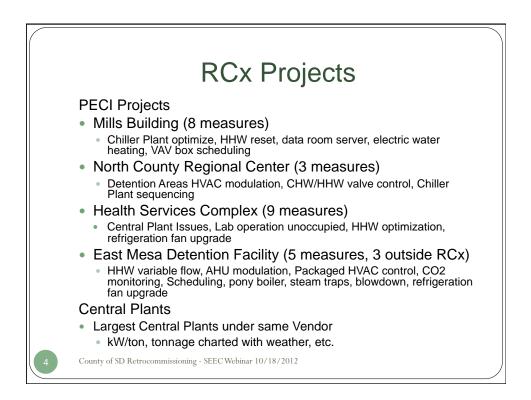




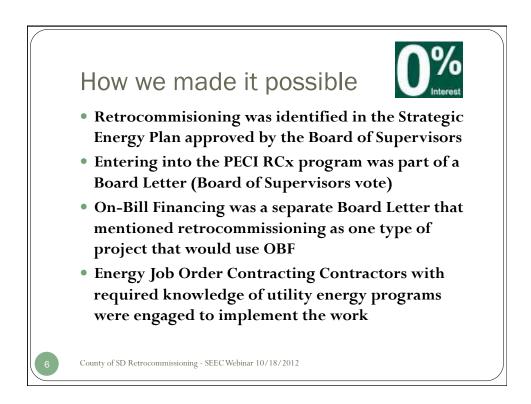
Parameters:

- Facility over >100 KSF
- Screening Assessment Expect 5% Reduction
- Agreement
  - Free Engineering Assessment (reimburse if you don't implement 1 year payback project)
  - < 1 Year Simple Payback Required</p>
  - > 1 Year Payback up to 8 years incentivized Optional
  - Can use OBF for all approved measures
- M&V, paid by PECI, is required

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Project Summary					
Project	Total Project Cost	Electricity Usage Reduction (Annual)	Natural Gas Usage Reduction (Annual)	Utility Savings (Annual)	Simple Payback
Mills Building San Diego (actual)	\$59,162	324,125	0	\$33,221	1.6
Health Services Complex San Diego	\$195,022	395,339	8,673	\$38,737	4.3
North County Regional Center Vista	\$143,113	449,890	21,512	\$69,547	1.4
East Mesa Detention Facility Otay Mesa	\$635,503	702,688	24,456	\$87,069	6.4



## Challenges

- Internal education of how the program works
- Purchasing and Contracting review timeframe
- OBF preparation and approval timeframe
- Legal issues that needed to be resolved
- Project Management schedule not aggressive enough
- Energy Management Program not in Facility Operations or Project Management
- Bridging of a PUC cycle contractual issues
- Engineering budget vs. contractor proposal
- Equipment failure at late stages required a Plan B
- No dedicated staff for commissioning or retrocommisioning
- M&V at a facility with operational changes

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