



Retrofitting Suburbia for the 21st Century: Placemaking Strategies

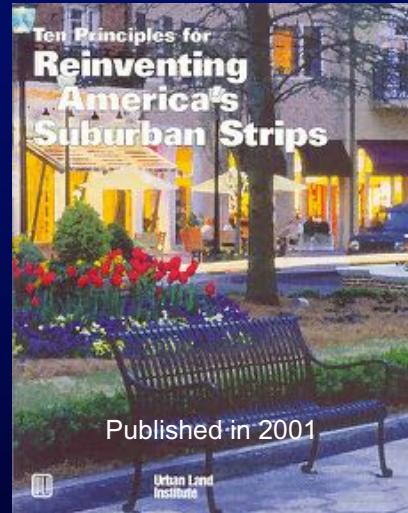
Paul Zykovsky, AICP, Assoc. AIA
Associate Director
Local Government Commission

Capital Region Local Policymakers Dinner Forum

Sacramento, CA
May 18, 2017

What's the Problem with Suburban Strips

- One-dimensional forms of development
- Lack a distinct sense of place or community
- Increasingly plagued by problems
 - Fragmentation
 - Congestion
 - Inconvenience
 - Inefficiency
 - Deterioration
 - Visual blight



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Problem: Inefficient Use of Land



Problem: Inefficient Use of Land



Problem: No Place for Pedestrians or Bikes



Problem: No Place for Pedestrians or Bikes



San Leandro, Alameda County



North Watt Avenue,
Sacramento County

Problem: Challenging to Cross the Street



Problem: Disconnected Land Uses



Problem: Disconnected Land Uses

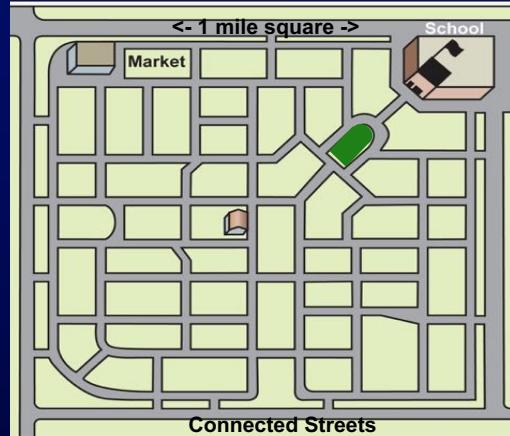


Problem: Traffic Congestion



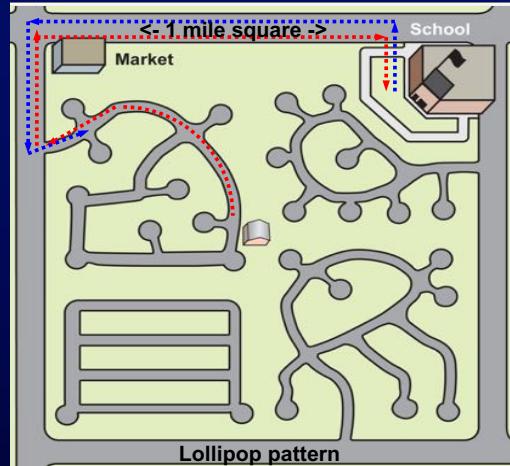
Lack of Connectivity Creates Challenges

- Transit routing is very difficult and inefficient
- Lack of direct routes discourages walking and bicycling
- Traffic funneling requires larger arterial roads to manage traffic
- Large intersections require long signal cycles and reduce efficiency
- More challenging and expensive for emergency responders

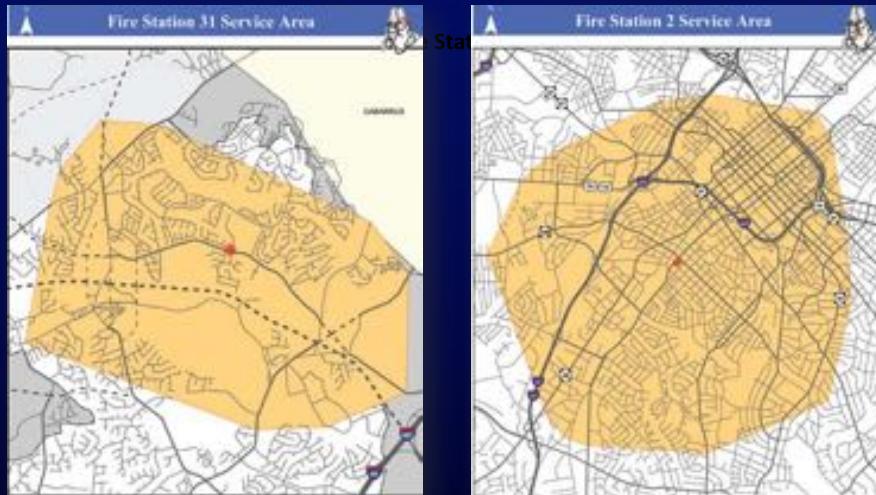


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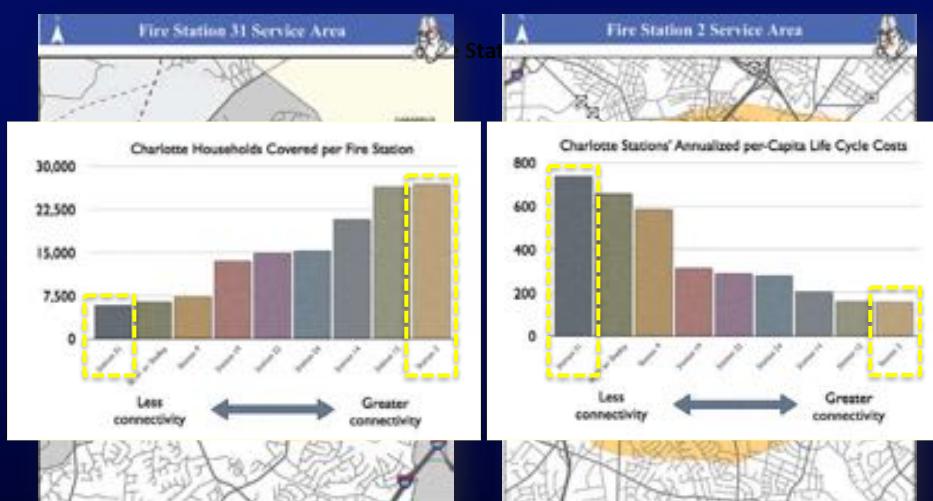
Disconnected street networks lower efficiency and drive up cost of emergency response



Source: City of Charlotte

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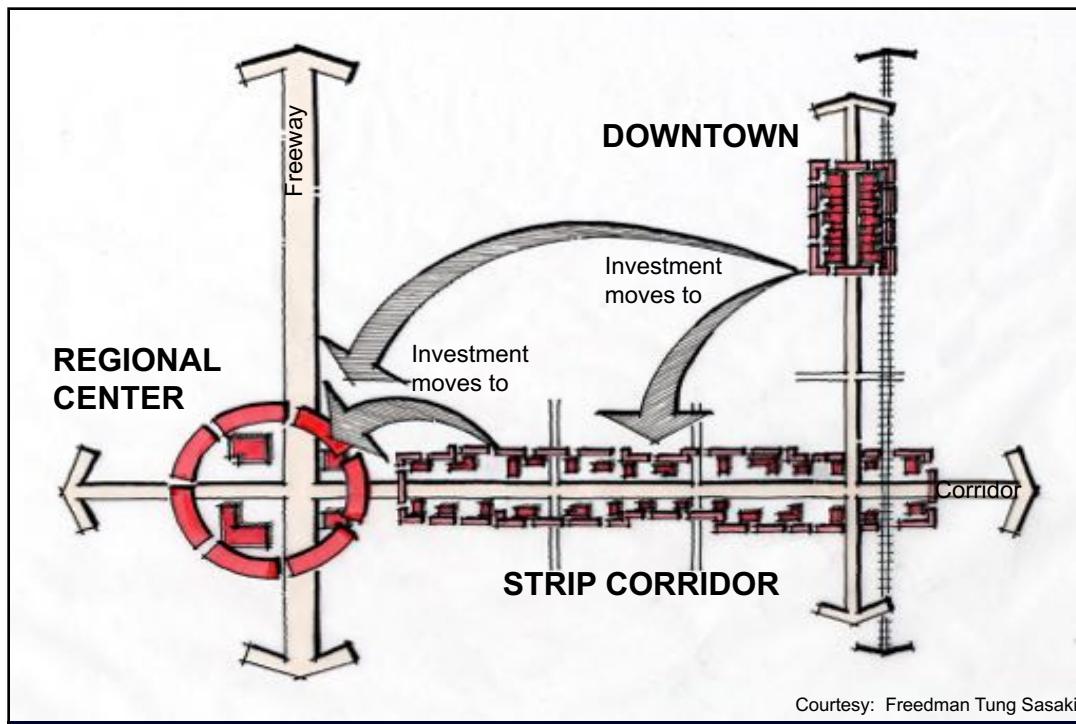
Disconnected street networks lower efficiency and drive up cost of emergency response



Source: City of Charlotte

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Problem: Commercial Strips are Ugly



Courtesy: Freedman Tung Sasaki

Result: Vacant/Underperforming Shopping Centers



Auburn Boulevard,
Sacramento County

Problem: Oversupply of Retail

- Number of malls in U.S. grew more than twice as fast as population between 1970 and 2015
- U.S. has 40 percent more shopping space per capita than Canada, five times more than the U.K., and 10 times more than Germany

Shopping Space per Person, by Country

Shopping Center GLA (sq ft, MM)	Population		
	2015*	(MM)	GLA Per Capita
U.S.	7,567	321	23.5
Canada	589	36	16.4
U.K.	299	65	4.6
France	254	66	3.8
Spain	157	46	3.4
Italy	169	61	2.8
Germany	191	81	2.4

*France & Germany 2014

GLA=Gross Leasable Area

Cowen Research

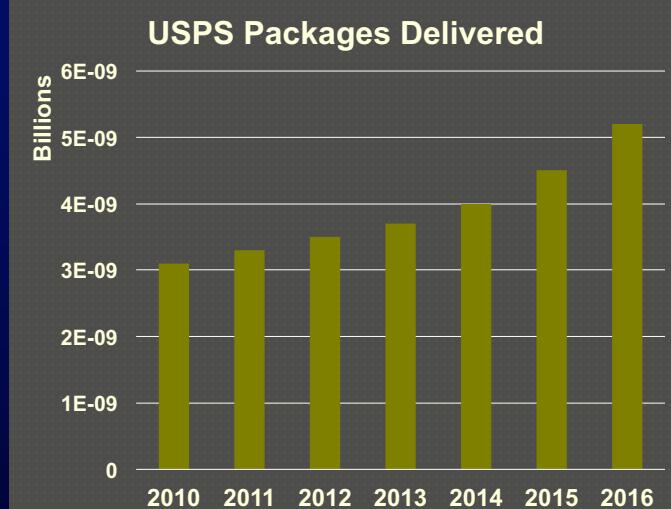


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Changing trends in retail — E-Commerce

- 2010: U.S. Post Office delivered 3.1 billion packages nationwide;
- 2016: delivered more than 5.1 billion packages
 - USPS overtook both FedEx and UPS as the largest parcel-delivery service in the country



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Changing trends in retail — E-Commerce

- Between 2010 and 2016, **Amazon's sales in North America quintupled** from \$16 billion to \$80 billion.
 - According to several reports, half of all U.S. households are now Amazon Prime subscribers.

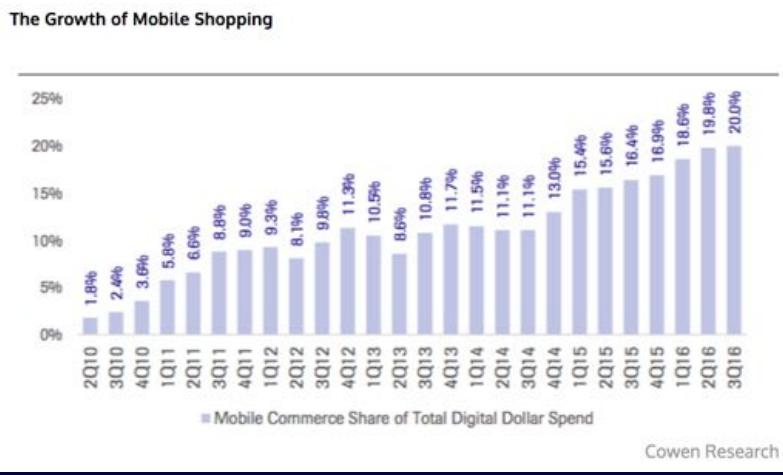


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Changing trends in retail — E-Commerce

Since the beginning of this decade, **online retail sales in the U.S. have grown by about 15 percent every year**



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Changing trends in retail — E-Commerce

- GDP has been growing for eight straight years; Gas prices are low; and unemployment is under 5 percent
- And yet...
 - Nine retail bankruptcies in 2017 — as many as all of 2016
 - J.C. Penney, RadioShack, Macy's, and Sears each announced more than 100 store closures
 - Sports Authority has liquidated
 - Payless has filed for bankruptcy



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Bloomberg Markets Tech Pursuits Politics Opinion Businessweek

America's Retailers Are Closing Stores Faster Than Ever

by Lindsey Rupp, Lauren Coleman-Lochner, and Nick Turner
 April 7, 2017, 3:00 AM PDT Updated on April 7, 2017, 7:11 AM PDT

Year-to-date store closings are already outpacing those of 2008. About 2,880 have been announced so far this year, compared with 1,153 for this period of 2016

Closing Time
 The shuttering of U.S. retail stores is on a record pace so far this year
 ■ Locations targeted for closure

Year	Locations targeted for closure
2000	2,000
2001	4,000
2002	3,000
2003	2,000
2004	2,000
2005	1,500
2006	1,500
2007	2,500
2008	6,000
2009	4,500
2010	3,500
2011	2,500
2012	2,000
2013	1,800
2014	2,500
2015	4,500
2016	2,000
2017 (Extrapolated)	8,500

Source: Credit Suisse Bloomberg

Changing trends in retail — E-Commerce

- **About 15% of U.S. malls will fail or be converted into non-retail space within next 10 years.** (Source: Green Street Advisors, a real estate and REIT analytics firm)
 - Increase from less than two years ago, when the firm predicted 10% of malls would fail or be converted.
- Of roughly 1,000 malls in the U.S., about 400 cater to upper-income shoppers.
 - For higher-end malls, business is improving
 - Lower-end malls that are being hit by store closures



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METROPOLIS THE CITIES OF TODAY AND TOMORROW. APRIL 18 2017 5:30 AM

Slate

The Retail Apocalypse Is Suburban

Cities will weather this concentrated economic downturn because they went through it 50 years ago. Their neighbors may not be so lucky.

By Henry Grabar


2.4k 465 174

- Urban commercial corridors have a few advantages here
 - Blight of vacant storefront can be contagious and damaging
 - However, ownership structure of urban corridor is more forgiving than that of a mall, where a few vacancies can tip the balance sheet of the whole entity
 - Typical mix of an urban retail corridor — with stores flanked by restaurants, bars, and other entertainment attractions — ought to be more resilient than old-fashioned malls.

METROPOLIS THE CITIES OF TODAY AND TOMORROW. APRIL 18 2017 5:30 AM

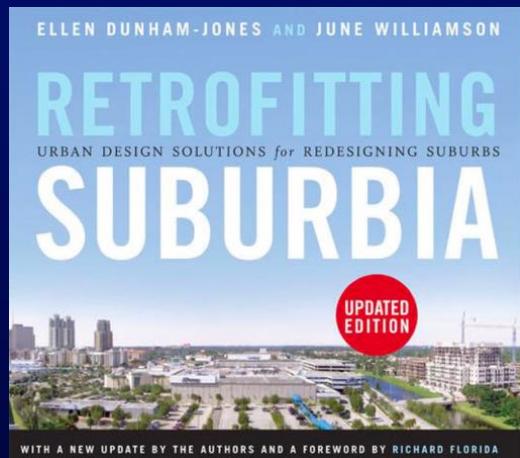
Slate

The Retail Apocalypse Is Suburban

- What stands out from *last* time all this happened is this: Major American cities threw *everything* at retaining center-city retail, and they still basically failed.
- Lesson from cities:
 - Broader systems changing how people shop cannot be overturned with tax breaks for new development
 - The sooner suburbs begin to think of alternate ways to create community and jobs — **and to reuse and rebuild the vacated space of the mall** — the better off they'll be.

What can we do about this?

- **Re-inhabitation**, or various forms of adaptive reuse
- **Re-development**, or urbanization by increasing density, walkability, use mix, and
- **Re-greening**, from small parks and plazas, to restoring wetlands ecologies.



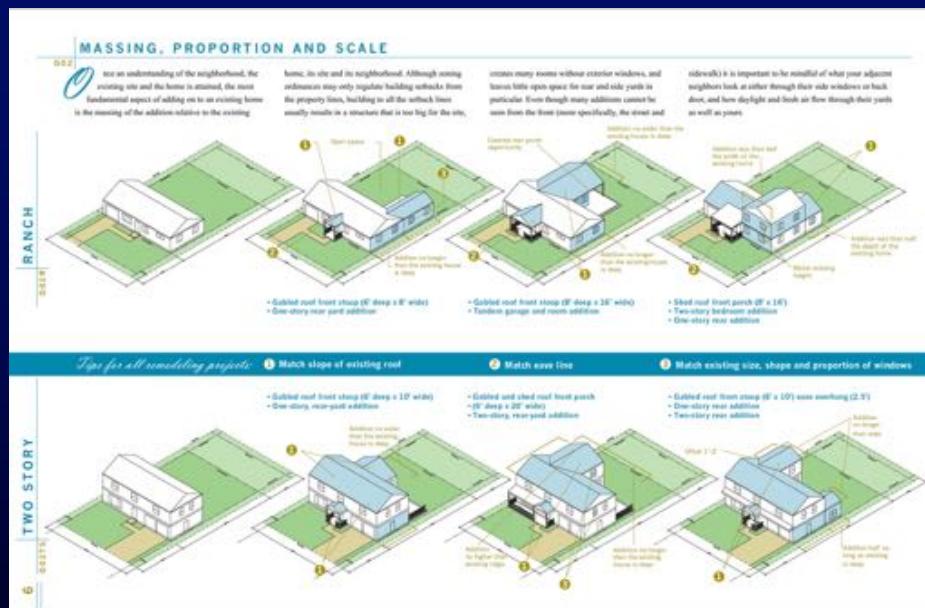
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Suburban housing strategies

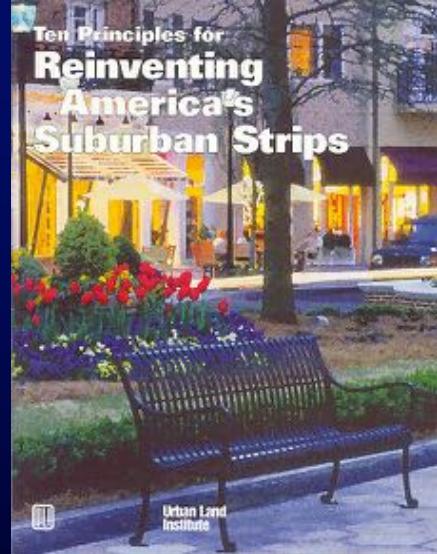
- Revising zoning codes to allow ADUs
- Legalization of accessory apartments in R-1 zones (e.g. Seattle)
- Retrofitting garden apartments into new complexes to suit large immigrant families
 - Example: Brookside Apartments in Atlanta
- Introducing more “Missing Middle” Housing into suburbs

Guidelines for residential remodeling (First Suburbs Coalition Idea Book)



Commercial Strips — The Next Frontier

- ULI's Principles to Reinvent Suburban Strips
 - Ignite Leadership/Nurture Partnership
 - Anticipate Evolution
 - Know The Market
 - Prune Back Retail-Zoned Land
 - Establish Pulse Nodes of Development
 - Tame the Traffic
 - Create the Place
 - Diversify the Character
 - Eradicate the Ugliness
 - Put Your Money (and Regulations) Where Your Policy Is



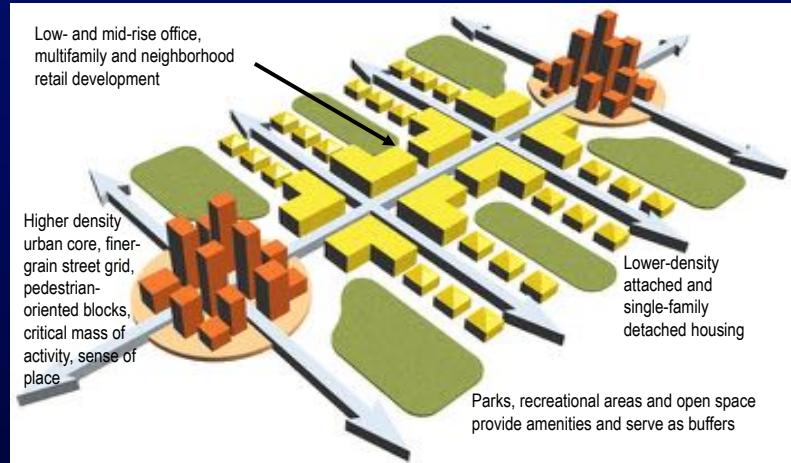
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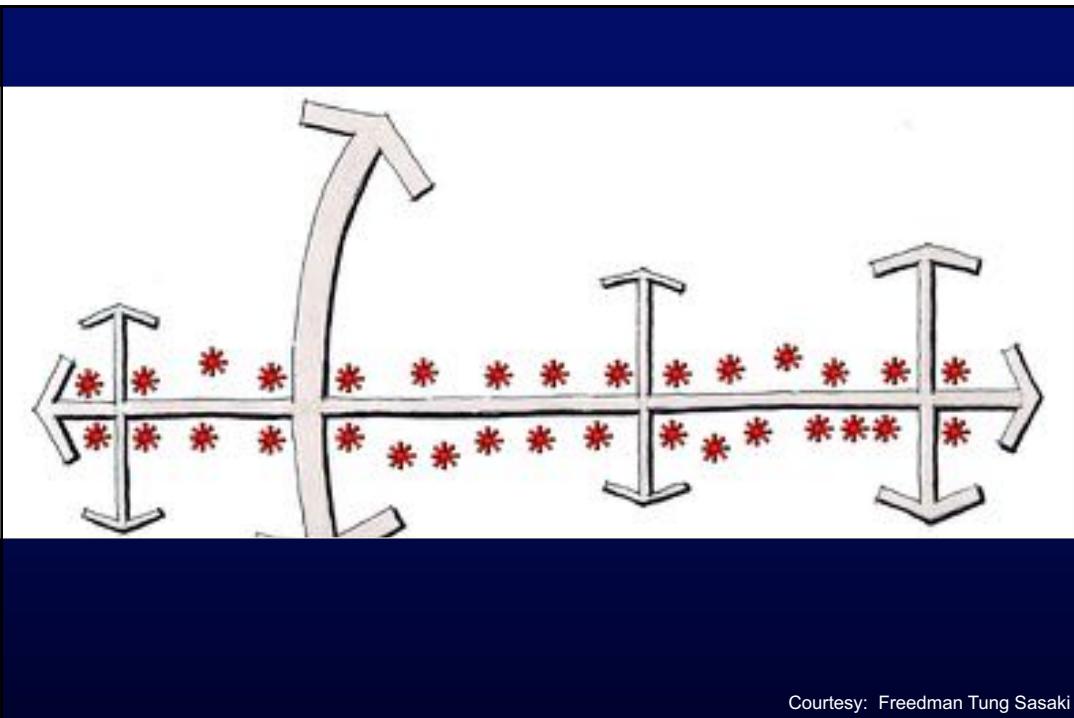
Revitalizing Suburban Strips

- Intensify Development at Nodes
- Prune Back Retail
- Create the Place

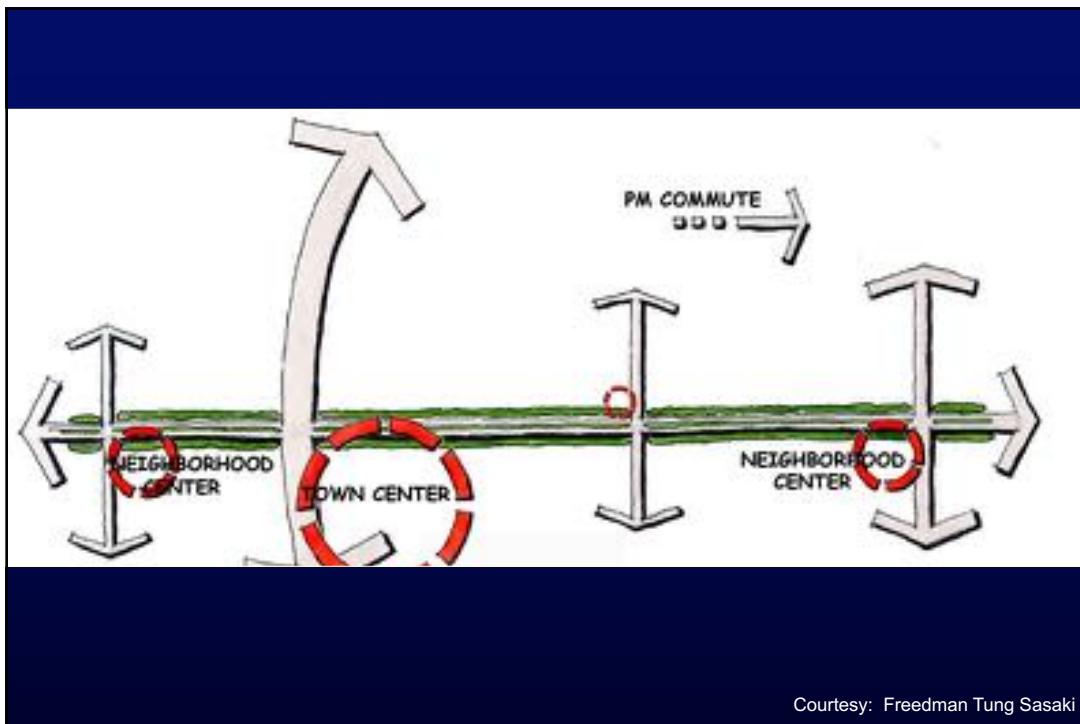
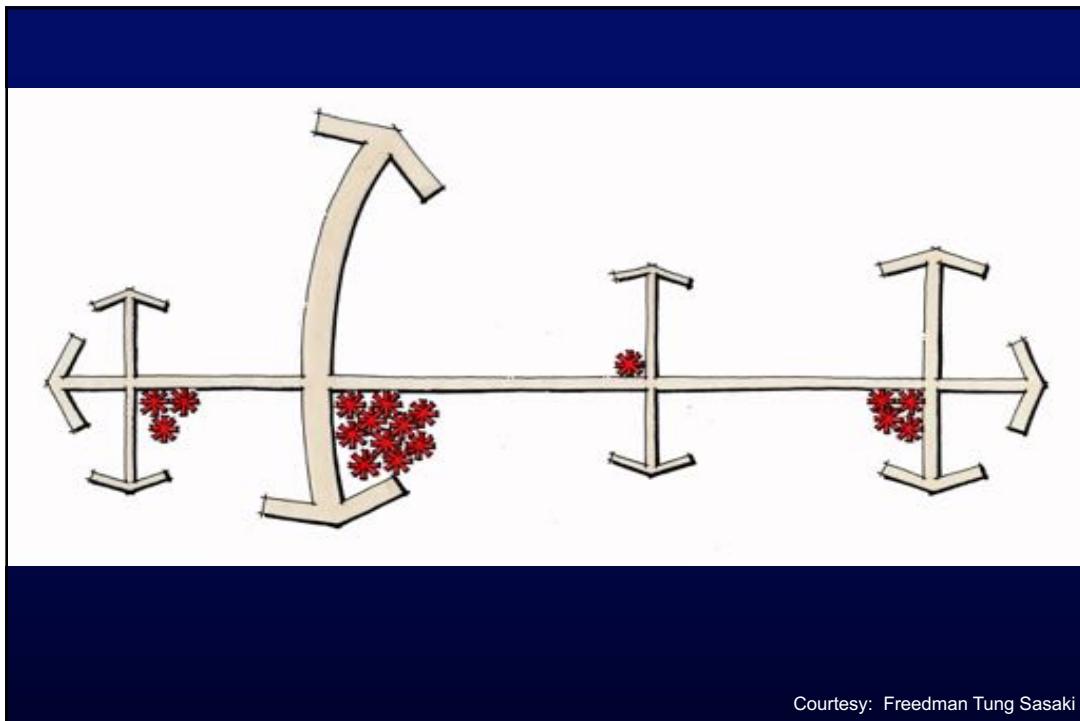


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Courtesy: Freedman Tung Sasaki

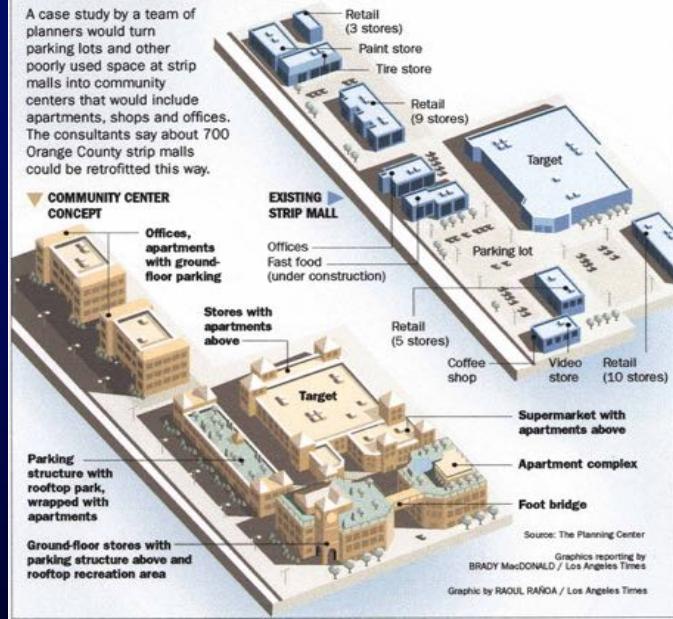


Revitalizing Old Shopping Centers

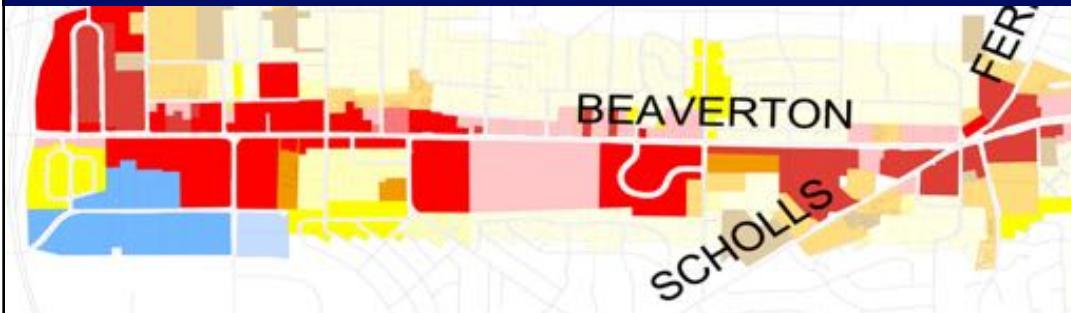
- Intensify development
- Fill in parking lots
- Build structured parking
- Complete street wall
- Support pedestrian activity

Creating a Village

A case study by a team of planners would turn parking lots and other poorly used space at strip malls into community centers that would include apartments, shops and offices. The consultants say about 700 Orange County strip malls could be retrofitted this way.

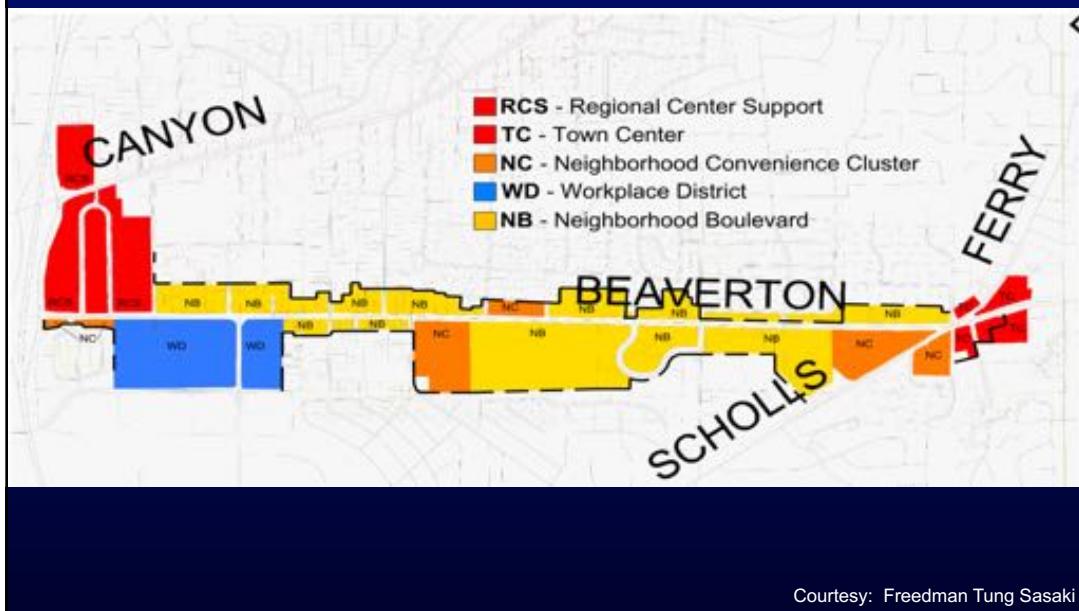


Existing Zoning



Courtesy: Freedman Tung Sasaki

Restructuring Plan – Policy Framework



Reinhabitation: Portland Mercado

- Community driven effort, developed by non-profit Hacienda Community Development Corporation
 - Supported by federal, local, foundation and private sector dollars
- Offers affordable retail space and a cultural platform for Latinos and other entrepreneurs to start or grow a business
- Includes 19 small businesses in food, grocery, retail and service.
 - Fundraised over three million
 - Built a place for dining in, to go and grocery shopping for surrounding neighborhoods
 - Over 2.5 million in sales for 19 small businesses in first year
 - Created 114 new jobs in first year of business
 - Welcomed an average of 580 people per day

Reinhabitation: Portland Mercado

BUILDING/SITE



Courtesy of Google Maps
Small Business, Big Corridor

BUILDING/SITE



Courtesy of Google Maps
Small Business, Big Corridor

Courtesy: Michelle Reeves, Civilis Consultants

Reinhabitation: Portland Mercado

BUILDING/SITE



Small Business, Big Corridor

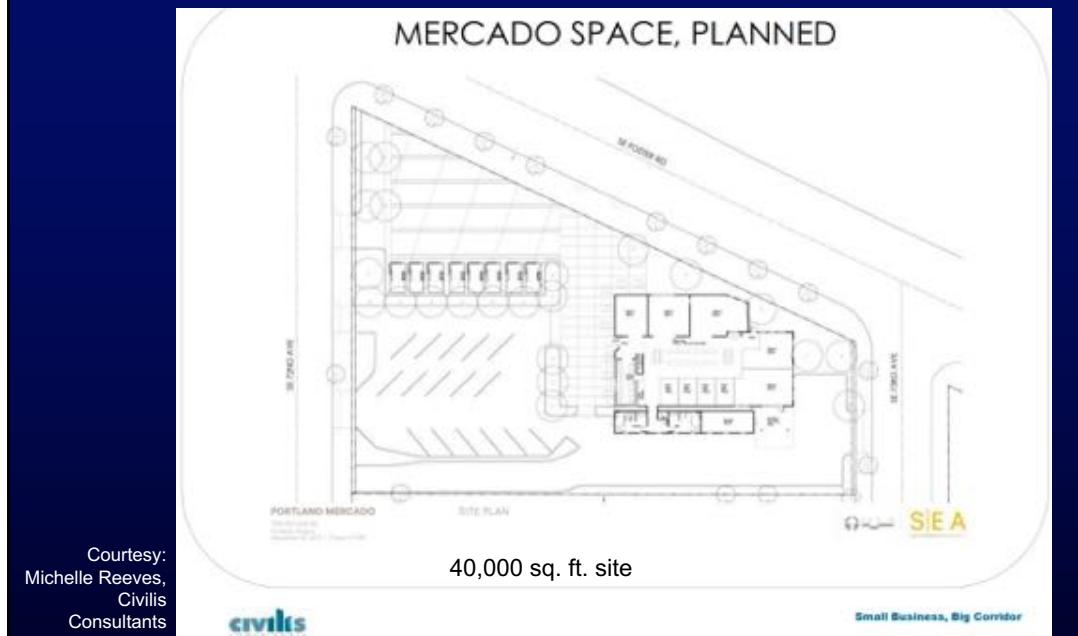
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Small Business, Big Corridor

Courtesy: Michelle Reeves, Civilis Consultants

Reinhabitation: Portland Mercado



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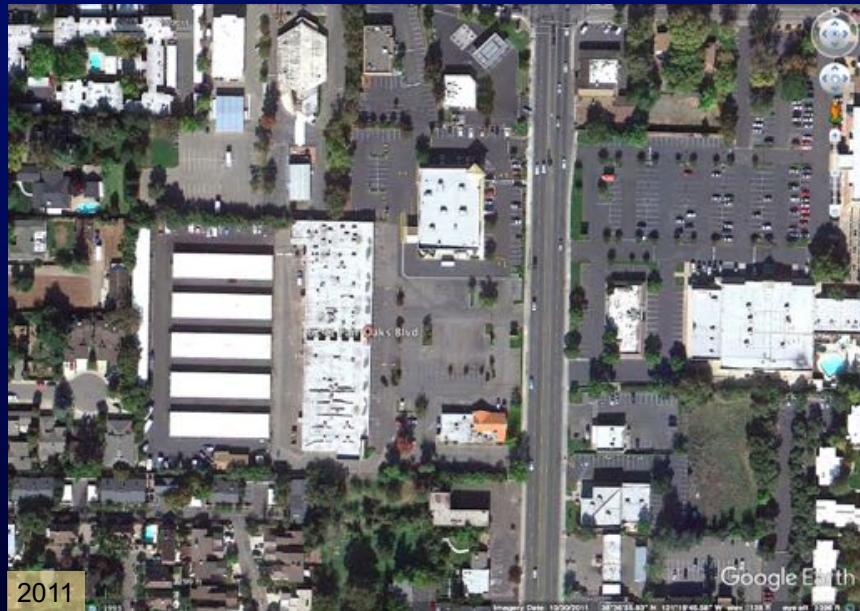


Reinhabitation: Milagro Centre, Carmichael

- Project of real-estate developer Allan Davis
- Replaced strip shopping center along Fair Oaks Boulevard in Carmichael
- Created upscale, 46,000-square-foot with 7,000 sq. ft. events center and variety of restaurants:
 - Mesa Mercado
 - FishFace Poke Bar
 - Ghiotto Artisan Gelato
 - River City Brewing Company
 - Insight Coffee
 - Jaynee Cakes
 - Giant patio (with large fireplace)



Reinhabitation: Milagro Centre, Carmichael



Reinhabitation: Milagro Centre, Carmichael



Reinhabitation: Milagro Centre, Carmichael



Reinhabitation: Lexington Mall, Lexington, KY

- Lexington Mall, Lexington, KY
 - Built 1975
 - 1980s: Many stores leading nation in sales in 1980s
 - September 2005: Mall's only remaining tenant, Dillard's left
 - Southland Christian Church bought mall for \$8.1 million in 2010, and architects retrofitted it to hold 52,000-square-foot auditorium and church offices
 - Former Dillard's space now used for nursery, school and classrooms, and worship center, with 2,800 seats.



A view of the main lobby at the New Richmond Road satellite of Southland Christian Church. Photo by Mark Cornelison | Staff Herald-Leader

BUSINESS

JANUARY 04, 2013 3:03 PM

Born again: Southland services beginning at old Lexington Mall



By Scott Sloan - ssloan@herald-leader.com

This weekend marks a new beginning for a piece of property often criticized as one of Lexington's worst eyesores.

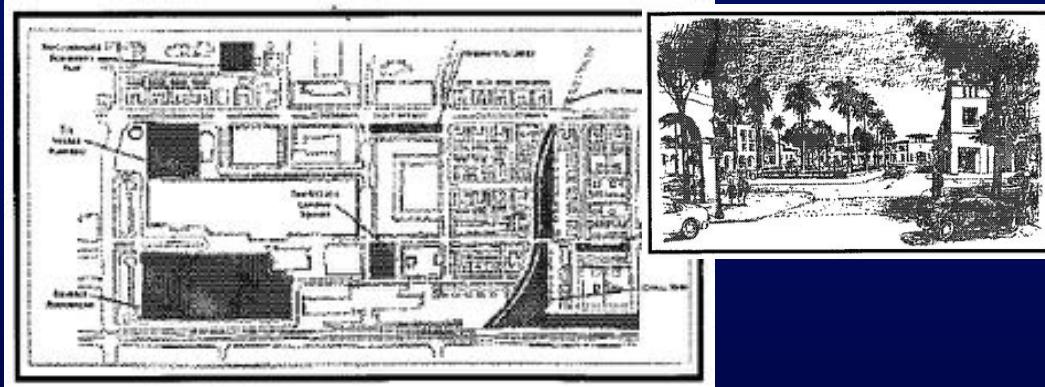
The former Lexington Mall reopens Saturday as the home to Southland Christian Church's third campus, a project more than two years in the making.

Reinhabitation: The Village @ Indian Hill, Pomona

- Pomona Unified School District (PUSD) acquired first portion of the Regional Commercial Center and Mall totaling over 350,000 square feet on 22+ acres in 1995 and renamed it The Village @ Indian Hill.



Reinhabitation: The Village @ Indian Hill, Pomona



- 2002 Plan:
 - Village Square, framed by new buildings adjacent to existing mall and provide central gathering space close to proposed Metrolink Station
 - School playgrounds: bottom left
 - Canal Park: bottom right
 - Village Playfield: middle left

Reinhabitation: The Village @ Indian Hill, Pomona



- Today, “The Village” has expanded to over 600,000 square feet on 50 acres and is home to:
 - Schools that serve more than 2,000 students, Grades pre-K to 14
 - Large high tech Conference Center, over 8,000 square feet
 - Technology Training and Production Centers.

Reinhabitation: Highland Mall, Austin, TX

- Opened 1971 covering 81 acres, and had 1.2 million square feet of interior space. By 2010, though, nearly all of the stores were vacant.
- Austin Community College purchased it in 2010 with plan to make buildings centerpiece of a planned, mixed-use community
- Converted former JC Penney building into “the galaxy’s largest learning emporium,” with 604 computer stations, 200,000 square feet of instructional space, a library, and offices



Redevelopment: Highland Mall, Austin, TX

- Transforming 40 acres of parking lots into residential, retail, hospitality, office and parkland
- Phase I of campus opened in fall 2014
- Phase II, “regional workforce innovation center” recently started to be completed by 2019
- Future mixed-use residential building



Rehabilitation: Medical Centers

■ Jackson, Mississippi

- An ailing mall in Jackson, Mississippi, for instance, is now a **medical complex** that serves low-income residents. The Jackson Medical Mall also contains specialty clinics, a college of public service, a restaurant and smoothie bar, and meeting spaces for community events



■ Nashville, TN

- Vanderbilt University Medical Center did something similar, taking over the entire second floor of the struggling 100 Oaks Mall in Nashville. Parking is easier for patients, and they're sometimes allowed to wander the still-open parts of the mall with a beeper as they wait for the doctor to see them, according to the Nashville Business Journal.



Redevelopment: Lancaster, CA Main Street

- Reconstruction project
- \$11.6m public investment
- Created center “rambla” for parking and community events
- Added landscaping
- Changed signal timing
- Economic benefits:
 - 48 new businesses
 - 802 new jobs
 - Vacancy rate: 4%
 - Sales tax revenue: ↑ 96%



Redevelopment: Lancaster, CA Main Street



Redevelopment: Lancaster, CA Main Street



Redevelopment: Lancaster, CA Main Street



Redevelopment: Lancaster, CA Main Street



Redevelopment: Lancaster, CA Main Street



Redevelopment: Lancaster, CA Main Street



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Redevelopment: Lancaster, CA Main Street



Redevelopment: Lancaster, CA Main Street



Redevelopment: Downtown Brea, CA



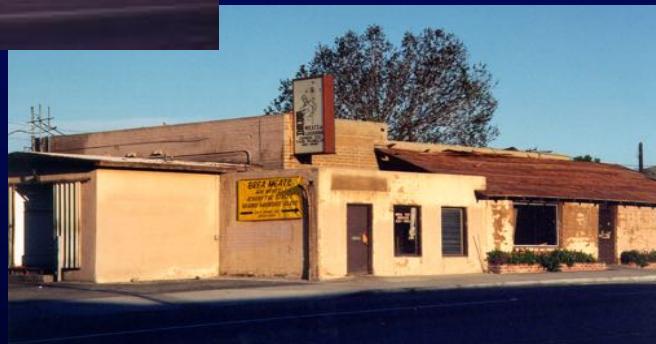
Downtown Brea

Before

Redevelopment: Downtown Brea, CA

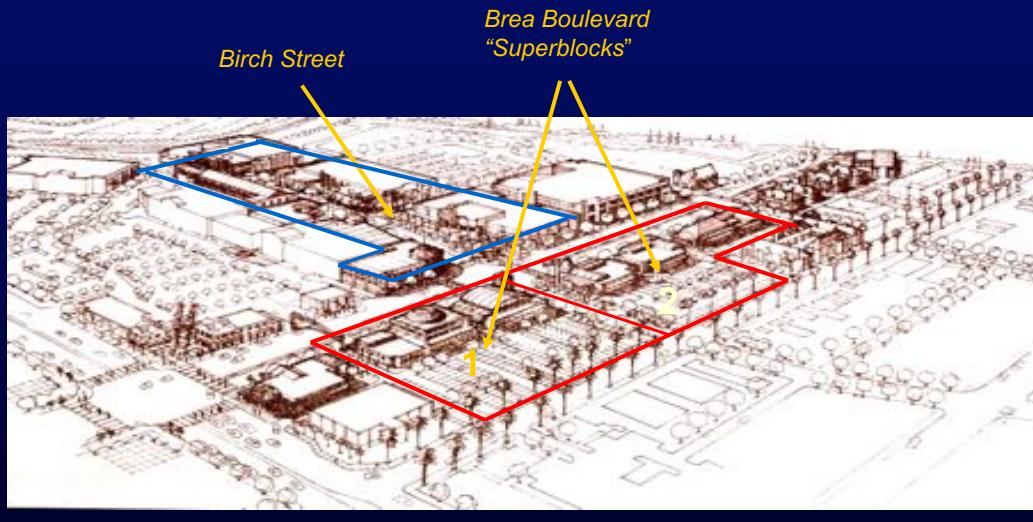


Downtown Brea
Before



Redevelopment: Downtown Brea, CA

Vision for new downtown



Redevelopment: Downtown Brea, CA

Birch Street

Vision for new downtown main street



Case Study — Brea



Shopping Center



Case Study — Brea



Brea Boulevard

After

Case Study — Brea



Brea Boulevard

After

Case Study — Brea



Pedestrian Crossing

Brea Blvd. and Birch Street



Case Study — Brea



Birch Street Lofts over retail
24 units, 773 sq.ft.
80 units/acre
83% affordable



Case Study — Brea



Case Study — Brea



Birch Street

After

Case Study — Brea



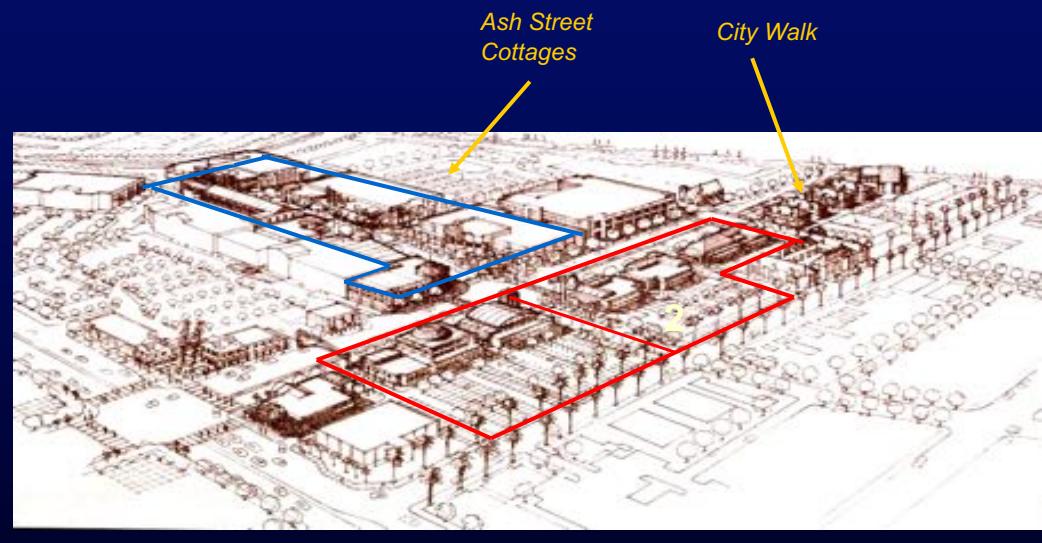
Birch Street
After

Case Study — Brea



Birch
Street
After

Redevelopment: Downtown Brea, CA



Case Study — Brea



Ash Street Cottages

9.1 units/ acre

96 units, 1,300 to 1,570 sq.ft.

Alley-loaded



Case Study — Brea



City Walk
For sale rowhouses
24 units/ acre
40 units, 1,460 to 1,650 sq.ft.
50% affordable



Case Study — Brea



City Walk
For sale rowhouses
24 units/ acre
40 units, 1,460 to 1,650 sq.ft.
50% affordable



Redevelopment: Belmar, Lakewood, CO

Villa Italia
Shopping
Mall
(Circa
1967)



Courtesy: Continuum Partners

Redevelopment: Belmar, Lakewood, CO



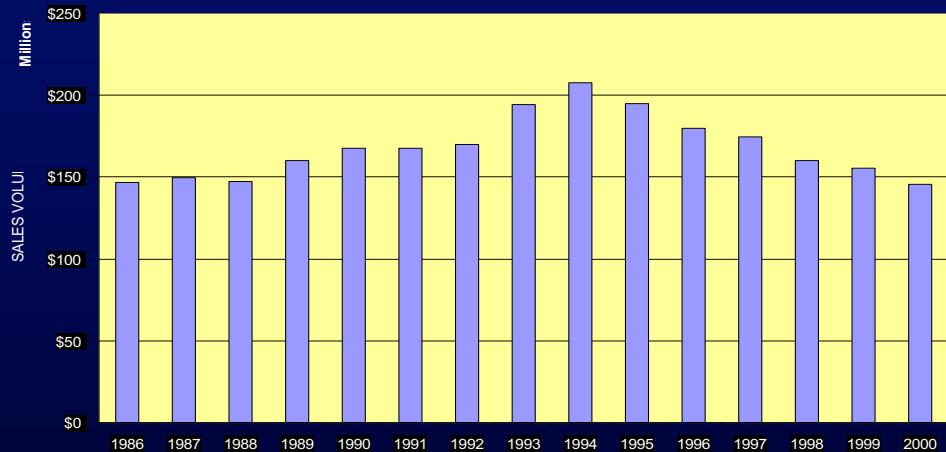
BELMAR • Masterplan superimposed

Wadsworth & Alameda • Lakewood, Colorado

CONTINUUM

Case Study: Belmar, Lakewood, CO

Villa Italia Historical Sales Volumes



Courtesy: Continuum Partners

Case Study: Belmar, Lakewood, CO

- Major elements of 2006 plan
 - Street grid and walkable streets
 - Four anchors — 2 major retailers, cinema and grocery
 - Public plaza and pedestrian main street form the heart
 - Structured parking minimizes need for surface lots
 - Office employment environment
 - Village green and adjacent housing — a neighborhood
- Owned by Starwood Capital
 - Has over 80 stores including Best Buy, DSW, Target, Century Theatres, and a Lucky Strike bowling alley

Courtesy: Continuum Partners

Case Study: Belmar, Lakewood, CO

Program for Belmar

PHASE ONE

- Retail 650,000 SF
- Office 180,000 SF
- Housing 250 DU
- Parking 5,400 SP
(60% structured)

Total 1,055,000 SF

(w/o garage)

TOTAL PROGRAM

- 1,200,000 SF
- 900,000 SF
- 1,300 DU
- 9,008 SP
(74% structured)

3,300,000 SF

(w/o garage)

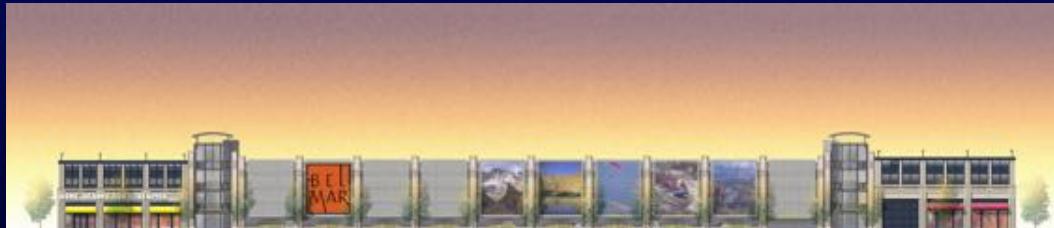
Courtesy: Continuum Partners

Case Study: Belmar, Lakewood, CO



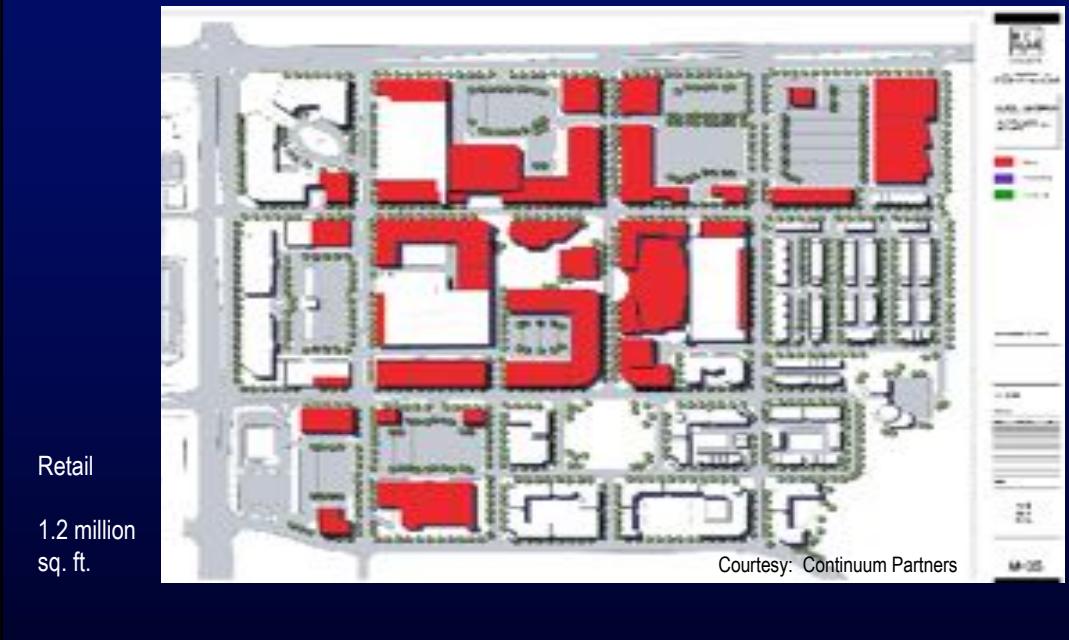
Belmar Plan

Vision



Courtesy: Continuum Partners

Case Study: Lakewood, CO



Case Study: Belmar, Lakewood, CO



Case Study: Lakewood, CO



Case Study: Lakewood, CO

Residential
1,300 units



Case Study: Lakewood, CO

Mix of Housing Types

Apartments Over Retail	300 DUs
Apartment Complex	525
For-Sale Condos	350
Townhome Units	165
Lofts	12
<hr/>	
Total	1,352 DUs

Case Study: Belmar, Lakewood, CO



Courtesy: Continuum Partners

Case Study: Belmar, Lakewood, CO



Grand Opening Celebration
May 2004



Italian Festival
September 2004

Case Study: Lakewood, CO



The Market at Belmar
May 2004



Courtesy: Continuum Partners
Photo: Diane Huntress

Regreening: City Center Mall, Columbus, OH

- 2009: Mall Closed
- City of Columbus and Downtown Devpt. Corp. (CDDC) announced plans to demolish existing structure and develop unique, urban park surrounded by residential, retail and offices
- 2011: Nine-acre park with performance space, bocce courts, gardens, and cafes opened Memorial Day weekend.
- Now developers are building upscale apartment buildings and retail on the border of the park.



Redevelopment: Columbus Commons

- Highpoint on Columbus Commons
 - \$50 million mixed-use development project
 - Consisting of both multi-family and retail space.
 - 301 apartments and townhomes
 - Plans for 23,000 square feet of street-level retail fronting on High Street



Regreening: Northgate Mall, Seattle, WA

- 2006: Simon Properties announced conversion of mall into anchor for apartment buildings, retail and light commercial blocks
- Plans included a new outdoor "urban-village" that opened in November 2007
- Developers turned parking lot into mixed-use, walkable development



Regreening: Northgate Mall, Seattle, WA

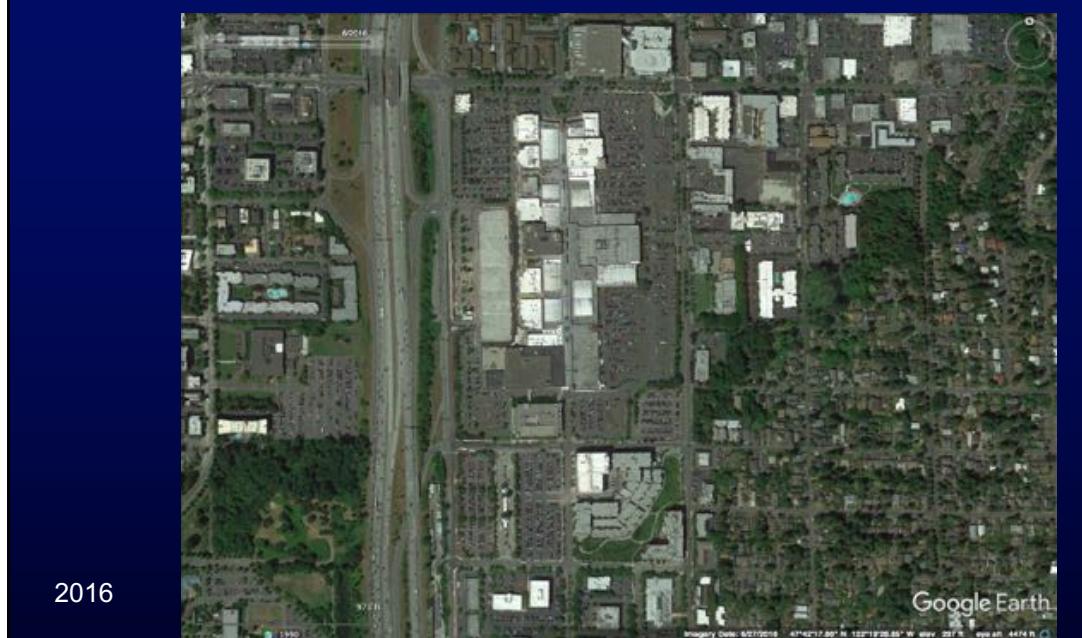
- Included Thornton Creek Water Quality Channel
 - Takes storm-water runoff and uses it to create and nourish pools, terraces, and greenery that mimic a natural creek.
 - Channel filters out pollution that had been feeding into a creek and damaging salmon



Regreening: Northgate Mall, Seattle, WA



Regreening: Northgate Mall, Seattle, WA



Regreening: Northgate Mall, Seattle, WA

2016:
Showing
new
buildings
replacing
surface
parking



Photo Simulations of Suburban Strip Revitalization

Demonstrating the Potential of
Converting Strip Corridors to
Multi-Use Boulevards

Developed by Steve Price,
Urban Advantage

www.urban-advantage.com

Regional traffic arterial: Honolulu



Buildings moved up to street; landscaping and bike lanes added; parking and street grid at rear

Regional traffic arterial: Honolulu



Mixed-use buildings added one at a time on adjacent properties

Regional traffic arterial: Honolulu



Mixed-use buildings added one at a time on adjacent properties

Regional traffic arterial: Honolulu



Street trees added to median

Regional traffic arterial: Honolulu



Alternative with two lanes each way for through traffic and service lane with diagonal parking

Photo Simulation by Urban Advantage
(www.urban-advantage.com)

Regional traffic arterial: US 29, Charlottesville, VA



Existing Conditions

**Regional traffic arterial:
US 29, Charlottesville, VA**



**Regional traffic arterial:
US 29, Charlottesville, VA**



Regional traffic arterial: US 29, Charlottesville, VA



Photo Simulation by Urban Advantage
(www.urban-advantage.com)

Resources

<http://buildabetterburb.org/>

Questions/Comments

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